

## **Clients Looking for More from Their Accountants than Preparing Tax Returns**

Ordinary PAYG taxpayers and sole traders are increasingly looking for their accountants to provide them with more services than just preparing and lodging an annual tax return. Some in the industry are responding to the challenge by offering an array of accounting and financial products. There is a demand building from wage earners and business people who are much more financially aware these days than in the past, and who expect more from their financial advisors.

While many accounting practices still focus on specific areas like taxation, MSI Taylor is a [full service accountant Brisbane](#) with a wide range of services on offer to clients. By taking this approach, MSI Taylor is able to adequately service PAYG clients, sole traders, partnerships and large businesses, providing a fully comprehensive service that satisfies all client demands.

### **Team of CPAs Available to Fine Tune Budgets and Strategic Plans**

Taxation still occupies a large part of their work load, but they also focus on assisting client businesses in becoming more productive, and hence more profitable, by working with them to review their processes and practices to find efficiencies. Their team of CPAs assist the client businesses and their in-house accounting staff to prepare finely targeted budgets built on impeccable research to generate meaningful performance indicators and attainable goals. They can also prepare comparisons against industry benchmarks so the client business has a context and a sense of where they are placed in the market against their competitors.

MSI Taylor has skills and experience in structuring a business in preparation for sale, retirement or succession planning. More business owners are coming to understand the importance of this service as the population ages and owners are looking towards retirement. If a business has a planned and structured exit strategy for the owners, it will command a better price if sold. If it is to stay in the family, an orderly hand-over to competent managers or family members also increases its value and sets the foundation for continued growth and profitability.

Wealth creation, investing and self managed superannuation funds are all part of the 'full service' approach taken by MSI Taylor. Their wealth creation strategies are not exclusively for business owners or people who already are well on their way to becoming financially independent. They believe that everyday people should have the opportunity to create sizeable wealth if they so desire, and are willing to work with them to achieve that status. Their experts in commercial lending, leasing and constructing investment strategies are available to clients of MSI Taylor, as are staff members skilled in the maze of regulation surrounding self-managed superannuation funds.

Other business and wealth building products and services are also offered by MSI Taylor as detailed on their web page or [click here](#). Testimonials from clients lauding the service and assistance MSI Taylor give are also there and give substance to any claims made about the quality of service and advice.

<http://www.msitaylor.com.au/>